

Message Text

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PAGE 01 ISTANB 02778 240524Z

10

ACTION EUR-12

INFO OCT-01 EB-07 ISO-00 /020 W
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R 231316Z JUL 76
FM AMCONSUL ISTANBUL
TO USDOC WASHDC
INFO SECSTATE WASHDC 7703
AMEMBASSY ANKARA

UNCLAS ISTANBUL 2778

EO 11652: N/A
TAGS BBSR TU
SUBJECT: WTDR/FTI ALBATROSS COMPANY
LTD. REPRESENTATION

REF: USDOC 11867

1. TURKEY 2 CNTRY CODE 489 3. SER NO NA
4. ALBATROS COMPANY LTD REPRESENTATION
5. P O BOX NA; SAATCIBAYIRI, VEFA BEY SOKAK 22/15, GAYRETTEPE
6. ISTANBUL TURKEY
7. ESTABL 1949 8 EMPL 5 9. SIZE (20-X) MEDIUM
10. REPUTATION (22-X) GOOD
11. SELLS THROUGHOUT TURKEY
12. RPT DATE 7/76
- 13A 28511/02 MAGR AGT EPOXY BASED POWDERED PAINTS
- 13B 35631/2 AGT ELECTROSTATIC POWDER COATING EQUIPMENT
- 13C 36621/2 AGT SPACE SATELLITE COMMUNICATION SYSTEMS
- 13D 36621/2 AGT TV BROADCAST RECORDERS
14. CONTACT HALDUN KIP TITLE PARTNER
15. CABLE ALBATROSCOLT-ISTANBUL 16. TELEX 22959 SIR-TR
17. TEL 662705
18. FINANCIAL REFS YAPI VE KREDI BANKASI, GAYRETTEPE, ISTANBUL
19. TRADE REFS: TELEDYNE CAMERA SYSTEMS, ARCADIA, CALIFORNIA;
SATELLITE TELECOMMUNICATION SYSTEMS (STS) S.P. A., ROME, ITALY.
20. MAJOR FOREIGN FIRMS REPRESENTED: TELEDYNE CAMERA SYSTEMS,
ARCADIA, CALIFORNIA, FOR TV EQUIPMENT, AGENCY ACQUIRED 1972;
SATELLIT TELECOMMUNICATION SYSTEMS (STS) S.P. A., ROME, ITALY,
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FOR SATELLITE EARTH STATION EQUIPMENT, AGENCY ACQUIRED 1973;

GEMA A.G., ST. GALLEN, SWITZERLAND, FOR POWDER COATING EQUIPMENT, AGENCY ACQUIRED 1973; LIBERT FRERES, GENT, BELGIUM FOR EXYPLAST EPOXY POWDER PAINTS, AGENCY AND MANUFACTURING LICENSE ACQUIRED 1974; HARKNESS SCREENS LTD., LONDON, ENGLAND, FOR TV AND MOVIE STUDIO SPECIAL SCREENS, AGENCY ACQUIRED 1974.

21. MEDIUM LIZE LIMITED LIABILITY PARTNER SHIP IS SALES AGENT FOR SATELLIT COMMUNICATION SYSTEMS, TV BRAODCAST RECORDERS, STUDIO SCREENS, POWDER COATING EQUIPMENT AND EPOXY BASED POWDER PAINTS. ON MARCH 19, 1976 FIRM SIGNED CONTRACT WITH THE TURKISH POST, TELEPHONE AND TELEGRAPH ADMINISTRATION (PTT) FOR THE SUPPLY AND ERECTION OF EQUIPMENT FOR AN EARTH SATELLITE TELECOMMUNICATION STATION (STS) IN ANKARA. ERECTION OF THE STATION IS EXPECTED TO BE COMPLETED MIDDLE OF 1977. VALUE OF PROJECT NEARLY \$6 MILLION. FIRM INTENDS TO MANUFACTURE EPOXY POWDER PAINTS IN THE NEAR FUTURE UNDER LIBERT FRERES, BELGIUM LICENSE. FIRM MAINTAINS OFFICES IN MR. HALDUN KIP'S RESIDENCE. A LIAISON OFFICE IS MAINTAINED IN ANKARA TO PROMOTE SALES TO THE TURKISH TELEVISION CORPORATION AND PTT. NOMINAL CAPITAL REPORTED AT TL 50,000 (TL 16.00 EQUALS \$1) AND 1975 INDENT ORDER SALES AMOUNTED TO \$6 MILLION. FIRM EMPLOYS THREE SALESMEN AND ONE ELECTRICAL ENGINEER SPECIALIZED IN ELECTRONICS. FIRM EQUALLY OWNED BY MR. HALDUN KIP, GRADUATE OF THE ISTANBUL LAW SCHOOL, HAVING A BACKGROUND IN TEACHING AND MANAGEMENT CONSULTANCY, AND MR. AHMET AZIZ FETTAHLIOGLU, AN ELECTRONIC-TELECOMMUNICATION ENGINEER. MR. KIP IS ALSO SHAREHOLDER AND LEGAL ADVISOR OF KIMYA MADEN SANAYI YATIRIMLARI A.S., MANUFACTURER OF BORAX AND CHEMICALS, LOCATED AT DERINCE, IZMIT. FIRM, AS AN AGENCY, HAS NOT ESTABLISHED A CREDIT RATING BUT BANKS AND BUSINESS CIRCLES REPORT THAT FIRM HAS SOUND FINANCIAL STANDING AND GOOD REPUTATION. RECOMMENDED AS A TRADE CONTACT.

22. PREPARED BY N. AVNI; APPROVED BY R W BECKHAM
AT US CONSULATE GENERAL, ISTANBUL BATJER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 23 JUL 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976ISTANB02778
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760285-0819
From: ISTANBUL
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760729/aaaaayyo.tel
Line Count: 96
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: hackerp0
Review Comment: n/a
Review Content Flags:
Review Date: 08 APR 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <08 APR 2004 by ThomasVJ>; APPROVED <03 JAN 2005 by hackerp0>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: WTD/FTI ALBATROSS COMPANY LTD. REPRESENTATION
TAGS: BBSR, TU
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006